

*"Sustainable, We Growth"*

[www.qntlaw.com](http://www.qntlaw.com)



Company Profile

# QNT LAW FIRM



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District 3, Ho Chi Minh City, Viet Nam

Almost all our partners, senior counsels, lawyers and associates have accumulated comprehensive experience with many years teaching at leading university of law in Viet Nam, as well as they have strong practical abilities with international law firms and well-known companies in Viet Nam.

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### **LÊ VIỆT TUẤN | Founder & Managing Director**

He is a founder & managing director of the QNT. He specializes in enterprises, investment, banking, contract, intellectual property laws and M&A.

He obtained LL.M at the Faculty of Law – Lund University (Sweden) in 2005, and LL.B at the HCMC University of Law in 1999.

He gains 10 working years as a lecturer of HCMC University of Law and has 2 years practice at VietBank and Asia Commercial Bank (ACB) before QNT was founded.

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### **LÊ THỊ THANH NHÂN | Founder & Vice Director**

She is a founder & vice director of the QNT. She specializes in labor, accounting, real estate, investment, enterprises and administrative laws.

She obtained LL.M in 2007 and LL.B in 2001 at the HCMC University of Law.

She gains 15 working years as a lecturer of HCMC University of Law and has 1 year practice at Central Legal Advice of Chinese in Ho Chi Minh City.

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LAW FIRM

## ABOUT OUR FIRM

**QNT Law Firm** was founded in 2011. Our founders have accumulated comprehensive experience when working for international law firms, credit institutions and especially senior lecturers of the Ho Chi Minh City University of Law.

QNT is able to provide a wide spectrum of high quality legal services in Viet Nam for both enterprises and individuals. We have strengths in providing the legal services for local and foreign investors, as well as providing solutions of the Legal Risk Management (LRM) for enterprises, an our especial service.

**Establishment:** QNT is a law firm established and operated under the Operation License No.: 41.02.1426/TP/ĐKHD at the first time on 28 Feb 2011 issued by the Department of Justice in Ho Chi Minh City, Viet Nam.

**Aim and Core Value:** With the aim of “*Sustainable, We growth*”, our personnel will dedicate our knowledge and timing for the purposes of providing our clients with comprehensive and efficient solutions. We strongly believe in meeting the clients' needs, whereby it will create and strengthen our clients' trust in QNT :

- *Quality:* We will provide efficient services for our clients and community;
- *Nicety:* We will embrace good manners and appropriate behavior for challenges with passion and aggressively pursue our goals; and
- *Truth:* We believe in integrity, justice and fair play, above all else.

**Infrastructure system and Insurance:** Client's data is stored, synched and backed up on Cloud Storage at Viettel IDC's server. Workflow of our services are managed by the Professional ERP Software. QNT's service will be warranted in the Professional Liability Insurance at VND10,000,000,000 (ten billion Viet Nam dong) by an Insurance Company.

**Organizational Structure:** QNT is managed and operated by Board of Directors and 4 legal divisions, namely: Legal Consultant Division, Legal Permission Division, Legal Banking Services Division and Legal Risk Management Division.





LAW FIRM

## OUR MANAGERS

We have not only sound knowledge of laws but also deep understanding of our local habits, culture and the client's needs. Particularly, we have good relations and understanding of office culture of state agencies in Viet Nam, which can help the parties understand each other to solve barriers, legal problems may be encountered.



### PHẠM ĐỨC HƯƠNG | Partner & Director

He is a partner & director of QNT. He specializes in construction, real estate and civil contract laws.

He obtained LL.B at the HCMC University of Law, and bachelor of University of Civil Engineering.

He is a member of the Ho Chi Minh City Bar Association. He gains many years as a manager and legal consultant on construction companies.

#### Contact Info:

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- Email: [phuongpham@qntlaw.com](mailto:phuongpham@qntlaw.com)





### **NGUYỄN THỊ XUÂN PHƯƠNG | Manager of Banking Legal Services**

She is a manager of the Legal Banking Services Division. She specializes in banking, real estate, notarization and secured transaction registration.

She obtained LL.B and economics bachelor degree at the University of Economics HCMC. She is a member of the Ho Chi Minh City Bar Association.

She gains over 10 working years in providing legal services banks, typically as: HSBC, ANZ, Shinhan, Commonwealth, Standard Chartered, Bank of China, BNP Paribas, Siam Commercial Bank, Hong Leong, Bayer, etc.

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### **TRẦN DUY LONG | Manager of Service Quality Monitoring**

He is the manager of the Service Quality Monitoring. He specializes in legal banking, real estate, debt management and collection, and litigation.

He obtained LL.B at HCMC University of Law and other certificates in real estate valuation, brokerage and management.

He gains over 15 working years in providing legal services banks and enterprises, typically as: ACB, Vietbank, WesternBank, PVcomBank, Phuong Viet Real Estate Investment and Trading JSC, etc.

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### **ĐINH QUỐC PHÚ | Manager of Banking Legal Services**

He is a manager of the Legal Banking Services Division. He specializes in banking, real estate, notarization and secured transaction registration.

He obtained LL.B at HCMC University of Law. He is a member of the Ho Chi Minh City Bar Association.

He gains over 10 working years in providing legal services banks, typically as: HSBC, ANZ, Shinhan, Commonwealth, Standard Chartered, Bank of China, etc.

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LAW FIRM

## OUR ASSOCIATES



### **NGUYỄN BẰNG TÚ | Senior Legal Associate**

She is a senior legal associate of the QNT. She specializes in labor, litigation, enterprises and contract laws.

She obtained LL.M in 2005 and LL.B in 1999 at the HCMC University of Law. She is a member of the Ho Chi Minh City Bar Association.

She gains many years as a lecturer of HCMC University of Law and many years as a lawyer partner of the Tam & Associates Law Firm.

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### **BÙI NGỌC DƯƠNG | Senior Legal Associate**

He is a senior legal associate of the QNT. He specializes in legal consultant, technology transfer and intellectual property.

He obtained BE at Hanoi University of Science & Technology and LL.B at the Ha Noi Law University. He is a member of the Ha Noi Bar Association.

He gains many years as a lawyer of Duong & Partners Law Firm; Vision & Associates (2002-2006), Bizconsult Law Firm (2006-2009), lawyer and founding member of Aliat Legal (2009-2012).

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### **ĐẶNG ANH QUÂN | Senior Legal Associate**

He is a senior legal associate of the QNT and specializes in real estate, construction, enterprises and contract laws.

He obtained LL.D in 2011 and LL.M in 2005 at the Faculty of Law – Lund University (Sweden), and LL.B at the HCMC University of Law in 2001.

His experience has achieved while working in RussinVicchi Law Firm, Mesa Real J.S. Corporation and lecturer of HCMC University of Law over 15 years.

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# PEPSENTATIVE CLIENTS



Here we present a partial list of Clients we have advised for the past decade. We would appreciate the opportunity to work with our clients.

## Oil and Gas



HIAP SENG ENGINEERING LTD



**PVD Training**

More Knowledge. More Opportunities  
PVD Technical Training & Certification J.S.C

## Bank and Finance



SHINHAN BANK  
VIETNAM



Siam Commercial Bank  
Ngân Hàng Siam Commercial

## Coffee and Agriculture



## Multi-sector Group



**GELEXIMCO**



## Telecommunication and IT



## Production and Service



We advise and provide legal services relating to most legal areas of business activities and civil transactions for both enterprise and individual, including:

- **Investments, Management Enterprises, Commercial and Contracts:** investment projects; legal procedures on establishment, changes, dissolution, bankruptcy of enterprises; commercial activities and disputes; investment and commercial contracts; franchise, merger and acquisition (M&A) transactions.
- **Real estate, Construction and Bidding:** construction projects and bidding; legal procedures on permit and approval construction; legal due diligence on real estate properties; real estate agreements and construction contracts.
- **Securities, Banking, Tax and Finance:** equity offering, debt offering and related issues of investment funds; organization and management of credit institutions; credit agreements and secured transactions (loan, pledge, mortgage, financial leasing and others); payment and debt collection, debt trading agreements; legal procedures on loan transactions.
- **Labor Contracts, Management and Labor Disputes:** labor regulations and other internal rules of enterprise; work permit; labor contract and regime; disciplining employees and termination of labor contracts.
- **Inheritance, Marriage and Family:** legal procedures of marriage and divorce; parent-children relationship; determination of privately and commonly owned properties during marriage.
- **Civil Transactions and Litigation:** agreements on sale and purchase, gift, authorization, etc; the Court and Arbitration Board in respect of criminal, civil, commercial, administrative cases and labor disputes.





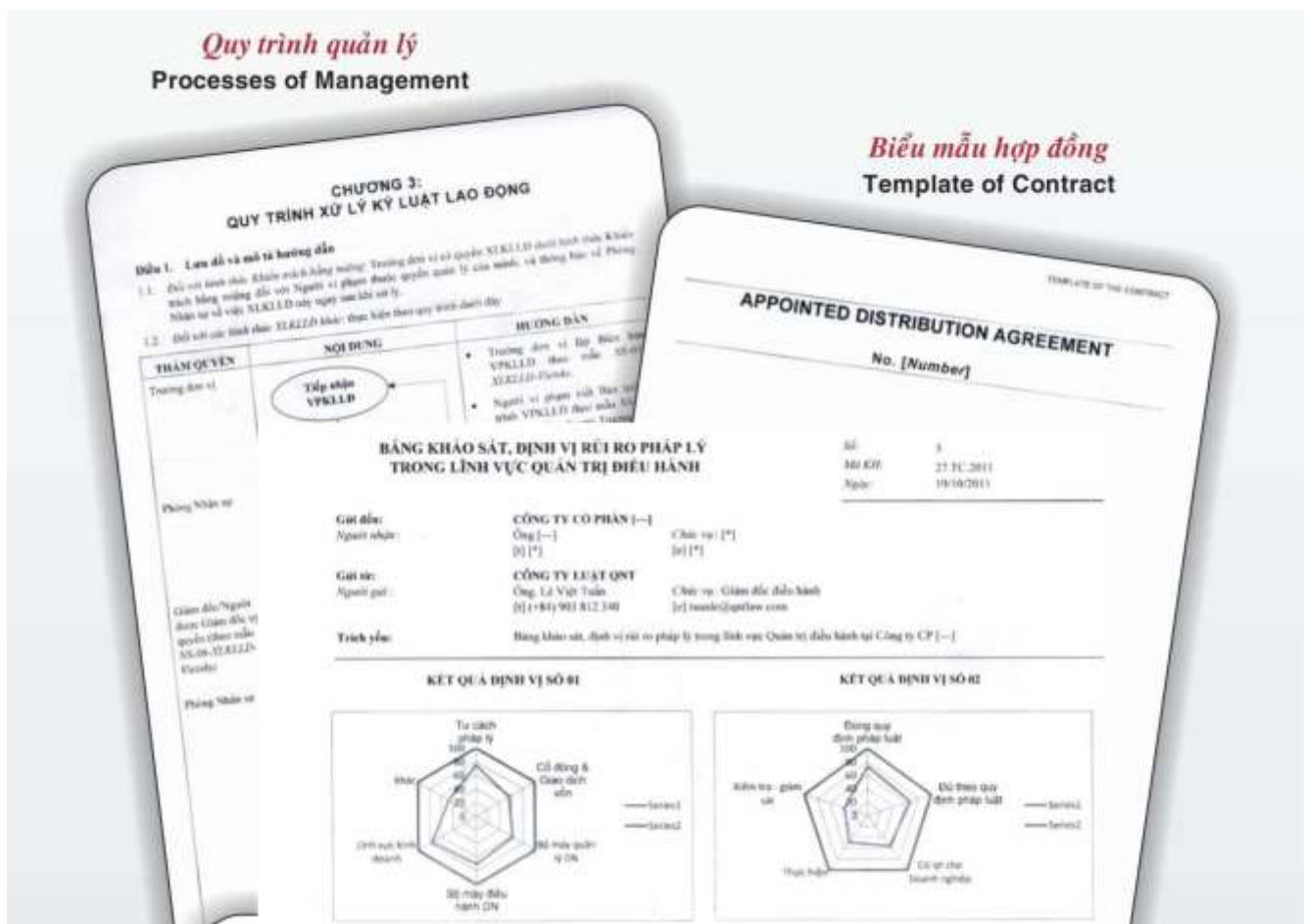
In order to establish mechanisms that optimally guarantee enterprises' sustainable development, QNT Law Firm provide clients with Legal Risk Management (LRM) in areas of:

- Management and Operation Activities;
- Business Activities and Contracts; and
- Human Resources Management.

The purpose of LRM service is:

- To help enterprises recognize and take optimal measures to fix the legal risks that may occur;
- Together with enterprises, to review and set up system of forms, processes and internal management documents in order to establish management systems of enterprises.

The typical LRM process will start with our survey and identification of enterprise's situation. From such result, QNT will make assessments and propose solutions for the enterprise. They will be specified in the workflows, sample documents that are drafted by QNT's experts.

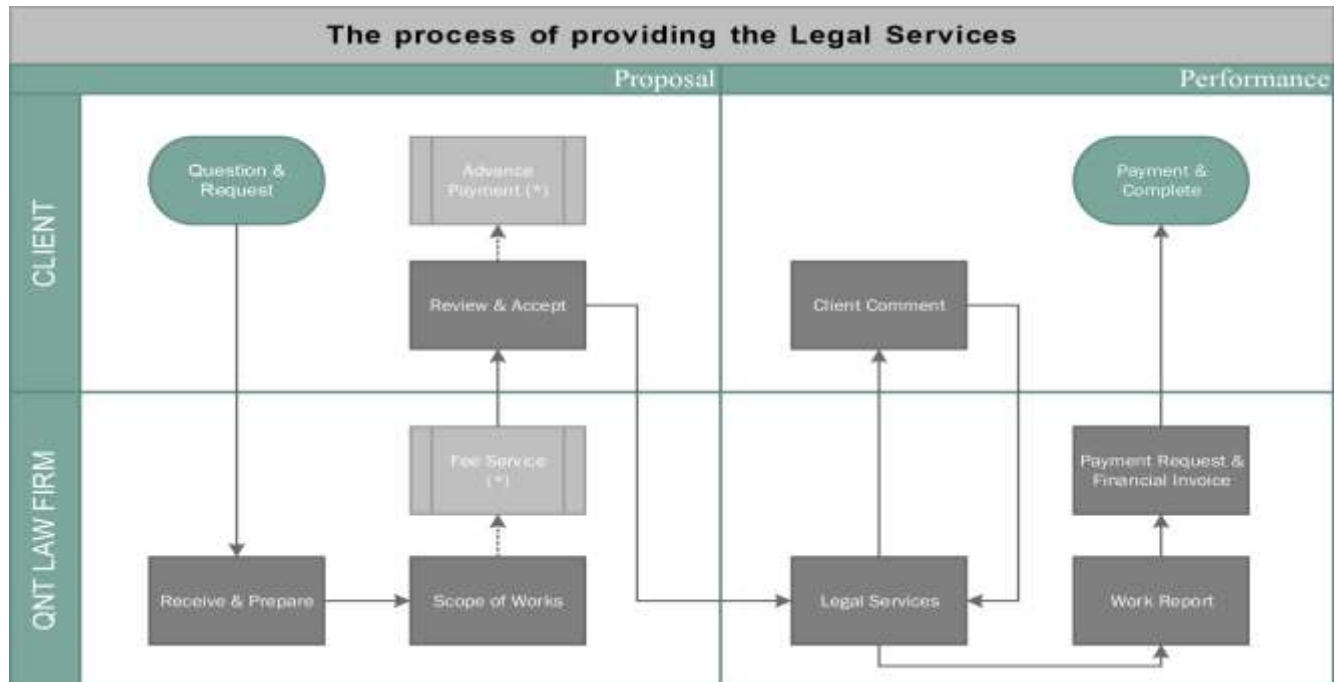




LAW FIRM

## WORK PROCESS AND CONTACT

The following is general process of QNT Law Firm in providing legal services to our clients, except for cases where legal services of the clients are implemented according to the separate process or routine legal services.



Please contact us at the information below or scan this QR-Code.



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